

THE REGISTER



February 2013 Newsletter

**IN THIS ISSUE MEET THE TECH SUPPORT TEAM /
AHR RECEPTION RECAP / NEW PRODUCT / AND MORE**



5030 Corporate Exchange Blvd.
Grand Rapids, MI 49512
(800) 433-6341
hartandcooleyinc.com

Customer Service Members Recognized for Milestone Anniversaries

For a total of 55 years, (left to right) Denise Beaver, Kari Basney and Sarah Larsen have worked at Hart & Cooley, giving them unmatched industry knowledge.

Sarah just celebrated her 20th year with us; she is a Customer Service Rep. who services West Virginia, Virginia, Maryland, North Carolina and South Carolina for wholesale customers. Kari has passed her 5th year mark in customer service. She covers the states of New York, Vermont, New Hampshire, Maine,

Massachusetts, Connecticut and Rhode Island for wholesale customers. Denise is the Order Entry Lead, and has worked with us for 30 years. She manages the group that is responsible for entering both retail and wholesale orders.

The entire team at Hart & Cooley is grateful for these wonderful employees. We are looking forward to many more years with them on our team.



New 800 Series Register

Hart & Cooley is now offering a new product, the 800 series Steel Curved Blade Register. These steel, curved blade registers are available in 1 – 4-way air deflections and 2-way corner deflection.

They come without a damper, with a multi-shutter damper or with an opposed blade damper. The curved blade provides optimum ceiling (coanda) effect, resulting in longer throws. The curved blade design provides maximum air diffusion flexibility. Available in 15 options, all but the 814OB in 6x6, 8x8, 10x10, 12x12 and 14x14, which are stocked in our California Distribution Center, are made to order.

For more information, please contact Product Manager, Shari Janiszewski, at sjaniszewski@hartcool.com or (616) 656-8311.



Product Design Changes

We will be changing the design of our model REF5TI 20x20 W Return Air Filter Grille and our model ECSD step-down diffuser at the end March 2013. The knurled knob fasteners on the REF5TI will be replaced with the Cam-lock fastener, and the 1" gaps on the edges of the ECSD profile will now be covered.

Additionally, the ECSD and ECSDD (pictured below) will have a few face profile changes. The center core will no longer have the margin along the edge, and the outer core will cover more of the outer margin. For more information, please contact Product Manager, Shari Janiszewski, at sjaniszewski@hartcool.com or (616) 656-8311.

Current Design



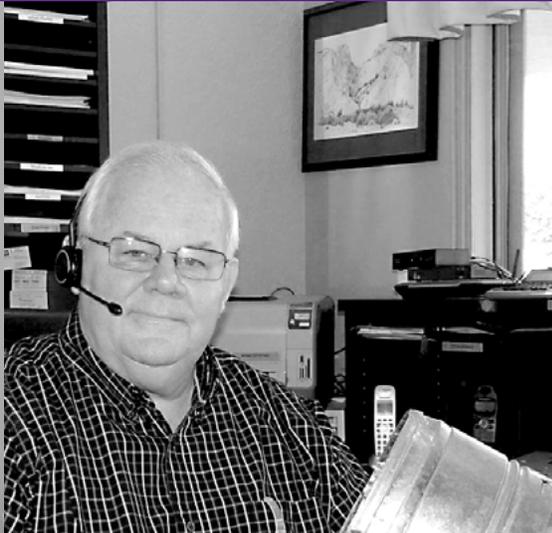
New Design



MEET THE TECHNICAL SUPPORT TEAM!

Our full-time technical support team features five professionals who are available to help with any installation or product question. Together, our support team, Jeff Block, Price Grandy, Karen Marchand, Jesse Richer and Doug Van Oost, has over 125 years of experience in the HVAC industry. This substantial industry experience gives them the ability to give you the best answers to all of your questions. To speak with one of our technical support members, you may call them at (800) 433-6341.

Clockwise: Doug Van Oost, Price Grandy, Jesse Richer, Jeff Block and Karen Marchand





AHR RECEPTION RECAP

Our reception party on January 28 at the Frontiers of Flight Museum was a huge success! A southern style barbecue from Eddie Deen was served while country music played in the background. Guests were also able to enjoy the many phenomenal exhibits that the museum had to offer. We would like to thank all of you who came, we look forward to seeing you all next year in New York!