

# THE REGISTER



December 2012 Newsletter

**IN THIS ISSUE NEW VP OF WHOLESALE SALES & MARKETING /  
AHR EXPO RECEPTION / IRE 2013 AND MORE**



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## INTRODUCING OUR NEW VICE PRESIDENT OF WHOLESALE SALES AND MARKETING

We're happy to announce that as of November 8, Roan DeLvero has joined us as our Vice President of Wholesale Sales and Marketing.

Previously, Roan was the Vice President of Sales and Marketing at The Tapco Group, a Michigan based manufacturer and marketer of building products. He has also held management positions at Koch Industries, Chicago Faucet and Black & Decker. Roan joins Hart & Cooley with over 25 years of sales and marketing experience, as well as an established record of success and customer focus.

We are looking forward to Roan's contribution through his proven drive to face challenges and succeed.

## New Members Join the Hart & Cooley Team

We are pleased to announce that Misty Cool has joined the Hart & Cooley, Inc. team as a customer service representative. Misty previously worked for Riders Discount and OMT- Veyhl USA Corp of Holland and has been in customer service for 5 years. She will be responsible for handling the AMPCO and Heatfab® products.

Becky Hamby has also joined the Hart & Cooley, Inc. team as a customer service representative. Becky comes to us with 5 years of customer service experience. Her most recent position was as a Customer Service Analyst with Advantage Sales and Marketing. In this role Becky will be responsible for Portals Plus and Milcor Customer Service.

We are excited to have both Misty (left) and Becky (right) on our customer service team.





**HART & COOLEY**  
CORDIALLY INVITES  
YOU TO THE  
FRONTIERS OF  
FLIGHT MUSEUM

Help Hart & Cooley celebrate over 110 years of heritage. Take a trip back in time at the Frontiers of Flight Museum in their esteemed World War II exhibit or in one of their 30 other extensive aircraft galleries.

Monday Jan 28, 2013 / 7-10 PM / Open bar and catering by Eddie Deen  
6911 Lemmon Ave / Dallas, TX / Attend for a chance to win one of two iPads® or one of three iPad Minis®! / RSVP to Maggie Day at [mday@hartcool.com](mailto:mday@hartcool.com)

## Case Quantity Change for Fixed-Bar Filter Grille

Hart & Cooley has changed the case quantity for the 96AFB Fixed-Bar Filter Grille and matching 96AFBT(I). Previously, these items were shipped with three per case, and they now will be shipped with only one per case. For more information, please contact your Customer Service Representative.

## Hart & Cooley Discontinued Products

We would like to remind you that the following items are no longer available.

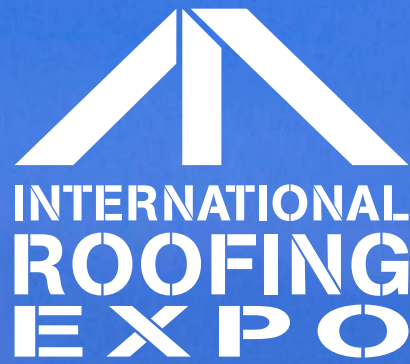
- 6100 access door. A similar access door model is readily available through our Milcor brand (ME Series) which specializes in access doors.
- ECHVD Evaporative Cooler Diffuser. Other models of Evaporative Cooler diffusers will remain in our offering.
- 405 18 W Baseboard Diffuser. Other models of baseboard diffusers, such as the 406 18 W are still available.

For a list of SKUs, contact your Customer Service Representative at (800) 433-6341.

Also for your convenience we will put this list of SKUs out on our customer portal located through a link on our website or at [www.pricinghcinc.com](http://www.pricinghcinc.com).

# International Roofing Expo 2013

Visit our booth, #567, at the IRE Show, February 5-7, 2013 in San Antonio, Texas. We will be featuring products from our Portals Plus, Milcor, and Roof Products & Systems brands. For more information on our booth contact Product Manager, Matt Meyer, at [mameyer@hartcool.com](mailto:mameyer@hartcool.com). For information on the International Roofing Expo, visit [www.theroofingexpo.com](http://www.theroofingexpo.com).



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hanley wood



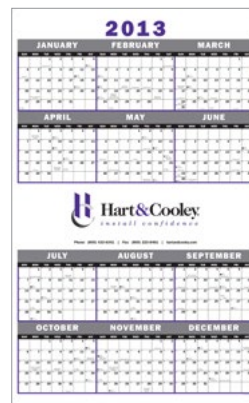
## EZ Seal Pipe Now Available in 48" Length

HeatFab's single wall EZ seal is now available in 48" lengths for all diameters up to 16". EZ seal is made of AL29-4C stainless steel with a factory built-in silicone seal. It is available in 3" – 16" diameters. Longer length pipes are important because they result in fewer joints which allows for faster installation and lower installed costs. For more information, contact Product Manager, Keith Page at [pageke@selkirkcorp.com](mailto:pageke@selkirkcorp.com) or your Customer Service Representative.



## Get a Free 2013 Hart & Cooley Calendar!

Call your customer service or sales rep today and request a large (24x38"), hangable 2013 Hart & Cooley calendar.



## It's That Time of the Year! Holiday Schedule

The holiday season is here! At Hart & Cooley we value not only our customers, but our families as well. Listed below are dates our offices will be closed to spend the holidays with our families.

- Monday, December 24
- Tuesday, December 25
- Monday, December 31
- Tuesday, January 1, 2013

